INNOVATE

Microsoft Dynamics™
Retail Management System

Microsoft Dynamics Retail Management System 2.0: What's New

For retail organizations that want to run operations more efficiently, improve service levels, and make the confident business decisions that fuel growth, Microsoft Dynamics™ Retail Management System (RMS) offers a flexible solution built for growth and investment protection from a proven provider. Release 2.0 offers new capabilities that enable retailers to adapt quickly to complex retail requirements and drive a lower cost of ownership.

Enhanced inventory management

- Work with an easy-to-use form to create and modify multi-dimensional matrix items, as well as add or remove dimensions from existing items.

- Locate items quickly by searching on the supplier reorder number.

- Upload item costs to headquarters when cost information changes at the store level, helping ensure accurate, chain-wide item cost reports based on weighted average.

Improved purchasing control

- Add items to purchase orders (POs) on-the-fly using a new dialogue window.

- Manage specialized purchasing requirements by easily exporting POs to Microsoft® Office Word and Microsoft Office Excel® for easy customization.

- Help ensure accurate ordering that keeps popular items in stock with the ability to view purchase orders in matrix format.

New pricing capabilities

- Use quantity-on-hand filters to change prices only for items in stock within a given department.

- Set percentage or pricing discounts for "Buy X get Y" and Mix/Match quantity discount scenarios.

- Set up and select "by price" or "by percentage" options.

Address Verification Support (AVS)

- Help ensure optimal credit card discount rates when cards need to be entered by hand—for example, when a card reader is not working or a cardholder's magnetic stripe cannot be read.

Simplified Product Activation

- Streamline distribution and deployment with Microsoft product activation using product keys, including activation through both the Internet and call centers.

Enhanced support and maintenance offerings

- With Release 2.0, the Annual Maintenance Program is a bundled purchase for customers licensing Microsoft Dynamics RMS. The program includes major feature releases, enhancements to training offerings, and new online resources.

- The Annual Maintenance Program will now include two technical support calls free of charge.

- In addition to the maintenance program purchased with each license sale, there are two additional levels of support available: Free business-critical support to help meet emergency system needs, and pay-as-you go Flex Support offerings.